

# CONSULTING & SERVICES

**N**EFAB has developed a set of services that ensures that packaging is designed and supplied Just-In-Time, at lowest possible total cost. NEFAB supports customers all the way from a cost-take-out analysis to design and supply, with a logistic setup that minimises administration and tied-up capital. This enables concentration on core issues and reassurance that all packaging logistics issues are resolved.

**References:**

Cummins, Diebold, Ericsson, Flextronics, Garrett, Magna Steyr, Metso, Siemens, SSCI...



## CONSULTING & SERVICES

### NEFAB Packaging Development Centre

#### Expert Design Capabilities at your Service

With over 50 packaging engineers distributed around the major industrialised regions in the world, NEFAB Packaging Development Centre (PDC) offers the best value on the design of industrial packaging solutions. NEFAB PDC works as a partner with its customers from the preliminary design stages; having in mind packaging and logistics issues. This way your company saves time and money while allowing you to focus on your core business.



## CONSULTING & SERVICES

### Packaging Design

Based on customer requirements regarding image, product protection, handling, storage, transport and environment, NEFAB designs complete packaging solutions:

- Using a structured process
- With focus on packaging and logistic cost optimisation
- Using state-of-the art 3D software

#### Benefits

- Unbiased design process
- Optimized packaging and logistics cost
- Reduced packaging development costs
- Access to NEFAB's packaging competence in over 35 countries

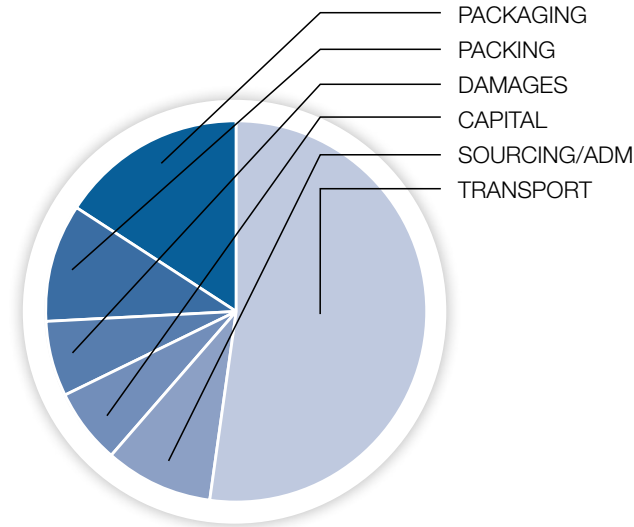
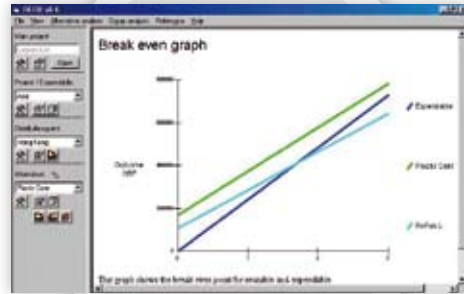


# CONSULTING & SERVICES

## Cost Reduction Program

In a rapidly changing and competitive business environment, the need to improve and to reduce cost is a continuous activity. In the area of packaging and logistics NEFAB has developed a method to systematically review existing processes in order to identify areas of potential cost-take-out. This procedure is referred to as a "Flow Review".

Performing such a review will reveal whether there are opportunities for cost-take-outs. Using proprietary software tools, NEFAB will also calculate the value of potential savings. This service is offered as a consultancy either on a price per project basis or using a "sharing of savings" approach.

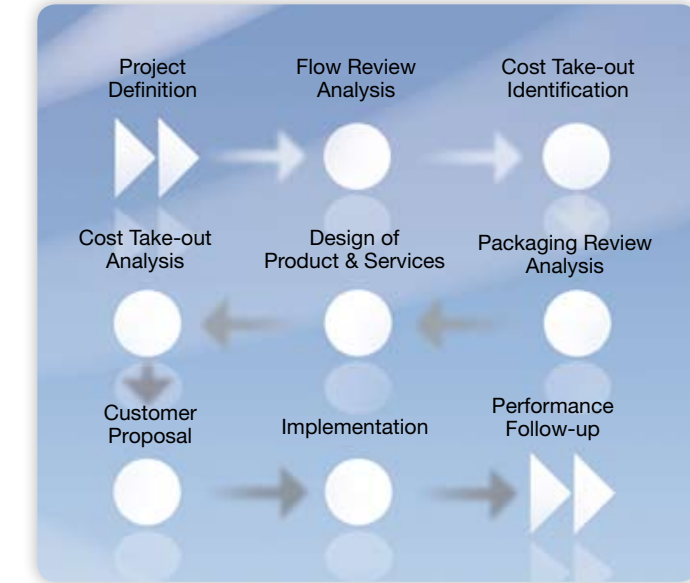


# CONSULTING & SERVICES

## Cost take-out implementation

The objective of the Packaging Review is to describe the cost reductions to be achieved through the implementation process of CPS products and services recommended by NEFAB. It provides the customer with a solid and credible basis for his decision to accept the CPS offer. This is done through a full and detailed mapping of the packaging flows based on the Flow Review Analysis. In a structured process of product and service design and cost take-out analysis, the best solution for the customer is found.

The implemented solution is then followed up, evaluated and improved through continuous support and an in-depth partnership.



## CONSULTING & SERVICES

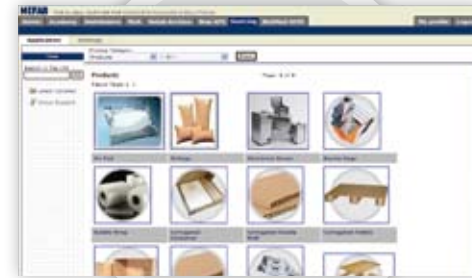
### Sourcing - One Stop Shop

Through an extensive international network of packaging producers together with an organization experienced in serving global accounts, NEFAB is ready to provide a one stop shop for all packaging needs.

By using NEFAB as a complete packaging provider, there is no need to negotiate with suppliers or develop new solutions. NEFAB takes care of all these issues as a professional partner and gives the customer opportunity to focus on core business.

#### Benefits:

- Access to NEFAB's competence and expertise in packaging logistics
- Reduced cost for sourcing and managing suppliers
- Lower purchase costs through NEFAB's purchasing power
- One supplier – one invoice



## CONSULTING & SERVICES

### Vendor Managed Inventory (VMI)

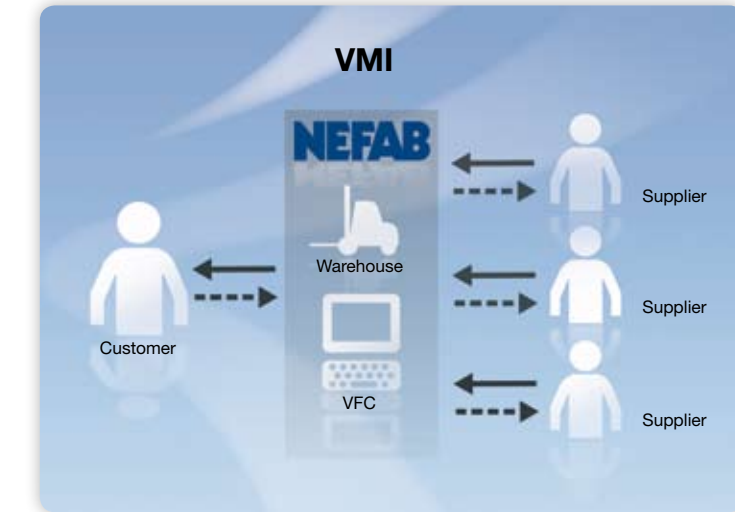
Short lead-times and a constantly changing market situation require flexible logistical solutions where variable, rather than fixed, costs are preferred. NEFAB's response to this demand is a VMI service where NEFAB assumes the responsibility to source and supply packaging just-in-time.

#### Service includes the following features:

- Forecast driven replenishment
- Sourcing and quality control of all packaging
- One point of contact – one invoice
- Limited risk for obsolete material (Maximum stock level)
- Managing all suppliers

#### Web-based Management through Vendor Flow Control (VFC):

- Bar-code functionality
- Hassle free solution
- Transparent for all parties involved





# CONSULTING & SERVICES

## Vendor Managed Inventory (VMI)

**Benefits:**

- Management of all suppliers through VFC
- Reduction of tied-up capital
- Reduced management costs
- JIT deliveries
- Quality control
- Focus on core activities
- Rapid replenishment

By using NEFAB, there is no longer a need to manage each supplier individually. All inventory management can be passed on to a partner with experience of packaging logistics and inventory management.

NEFAB will find the most suitable solution whether a traditional hub, a consignment stock or a VMI set-up is preferred.



# CONSULTING & SERVICES

## Pooling services

A reusable packaging system without control is probably the most expensive expendable packaging available!

NEFAB offers packaging logistic services designed to reduce the total logistic cost to selected industrial segments. These services run by NEFAB Logistics include:

**Tracking**

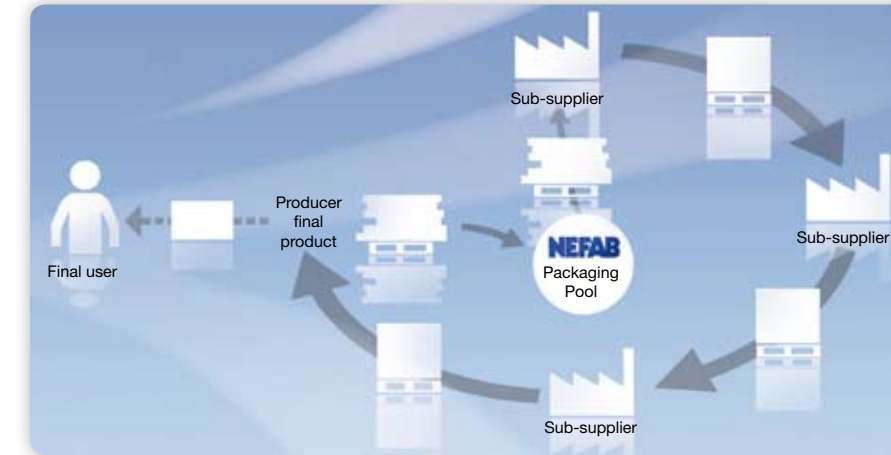
NEFAB's web based tracking tool monitors transaction history and pool packaging movements – visible only to NEFAB and the customer. The services include the implementation and education of tracking tools at the customer's site.

**Physical Handling**

Based on expertise in packaging logistics, NEFAB manages services such as transport of empty packaging, storage, repair and cleaning at our hubs in Europe.

**Ownership of Reusable Packaging**

As a service, NEFAB can invest in reusable packaging in combination with tracking services. In those cases, pool customers do not need to invest in packaging but pay a daily rental fee for the time of occupation.



## CONSULTING & SERVICES

### Pooling Services

NEFAB offers both standardized and customized pool solutions. Hubs in Sweden, Estonia, Poland and Hungary supply customers all over Europe with more than thirty different packaging products from the packaging pool - standard pallets, collars and lids as well as fitments, cassettes and boxes in different dimensions and materials.

**The mission of NEFAB Logistics is to create savings in reusable packaging thanks to:**

- Cost effective packaging systems
- Efficient reverse logistics taken care of by NEFAB
- Real time tracking of packaging to minimize losses
- Packaging storage and maintenance
- Variable rental rate instead of fixed packaging cost for the customer



## CONSULTING & SERVICES

### Packing Services

NEFAB's commitment to provide a full scope of integrated services includes contract packing of customer products. This allows NEFAB to assume full responsibility for the functionality of the packaging solutions designed and supplied.

**Benefits:**

- Variable cost instead of fixed cost
- Feedback on the efficiency of current packaging solutions
- No need for in-house competence



# CONSULTING & SERVICES

## Implementing Global Packaging Solutions - NEFAB Information Portal

As a global company, NEFAB has the ambition and the ability to provide the same quality of products and services in all major industrial centres around the world. To support implementation of global packaging solutions, NEFAB also provides a web-based information portal.

Through this interface, customers are able to control, monitor and share information such as drawings, packing instructions and pictures between all individual users.

